



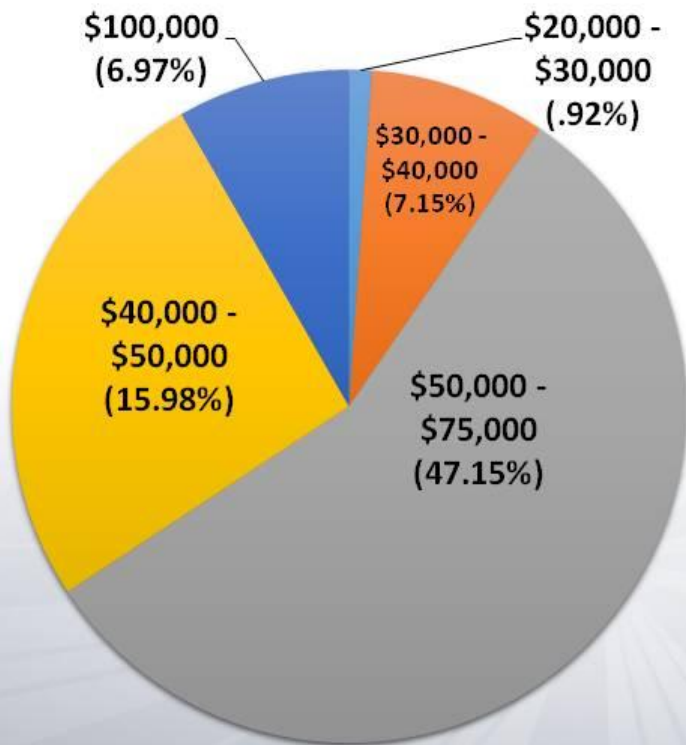
2017

Salary Survey Results

Published March 2018 by

National Alliance of Medical Auditing Specialists

Identify the range of your total gross income for 2017



Annual Income	% of Respondents
\$20,000 - \$30,000	.92%
\$30,000 - \$40,000	7.15%
\$40,000 - \$50,000	15.98%
\$50,000 - \$75,000	47.15%
\$75,000 - \$100,000	21.83%
\$100,000+	6.97%

Last year's salary survey for 2016 found that the salary average for medical auditors was noted to be in the range of \$50,000 - \$75,000 per year.

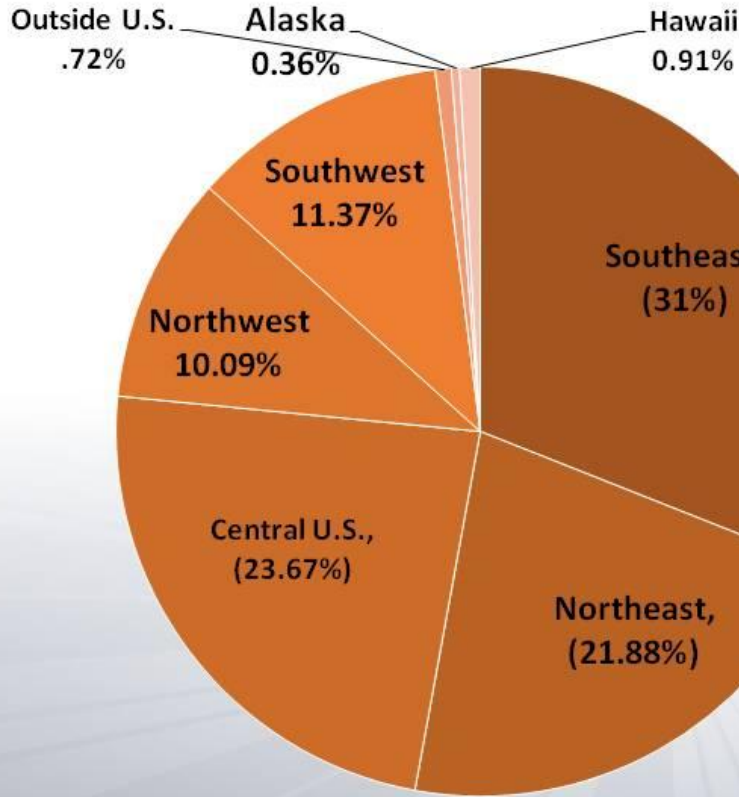
For the current year's findings for 2017, the average salary for medical auditors still falls in this same category; however, it shows an increase in those making more than the stated average.

The auditing industry is oftentimes compared to the field of coding, and in direct comparison, coders were noted by the coding association AAPC to average \$49,872 annually.

Based on industry standards, this would indicate that those with auditing experience who are placed in an auditing role have the potential earnings increase of \$10,000 or more on average



What is your geographic region?



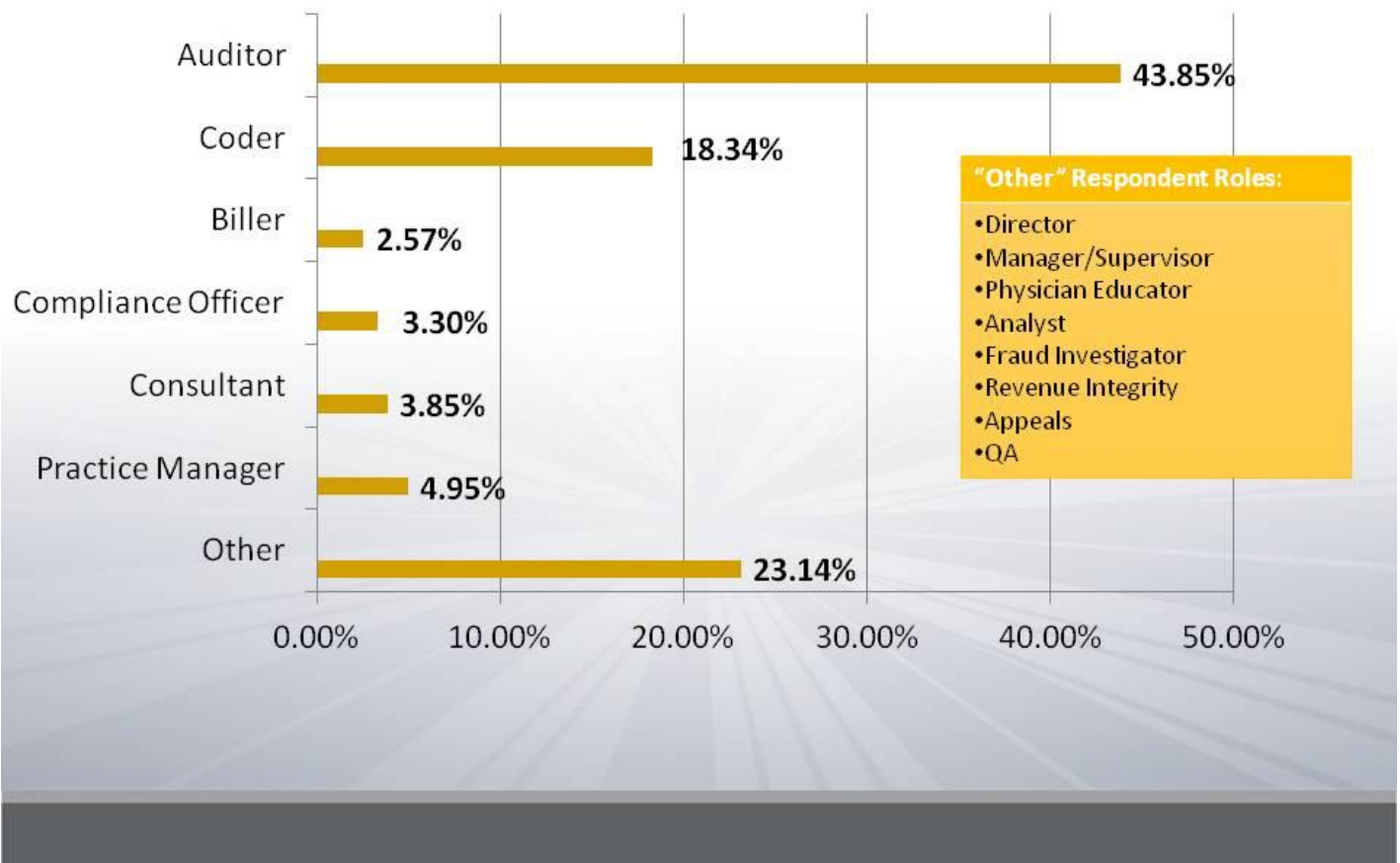
Geographic Region	% of Respondents
Southeast	31.00%
Northeast	21.88%
Central U.S.	23.67%
Northwest	10.09%
Southwest	11.37%
Outside U.S.	.72%
Alaska	.36%
Hawaii	.91%

The results of the salary survey include a broad range of geographical submissions.

As noted by the graph, there were a wide variety of responses from all regions. While we continue to see that the majority of respondents reside in the Southeast, we've seen growth in those living in the Northeastern, Southwestern, and Central portions of the United States.



What is Your Major Job Role?



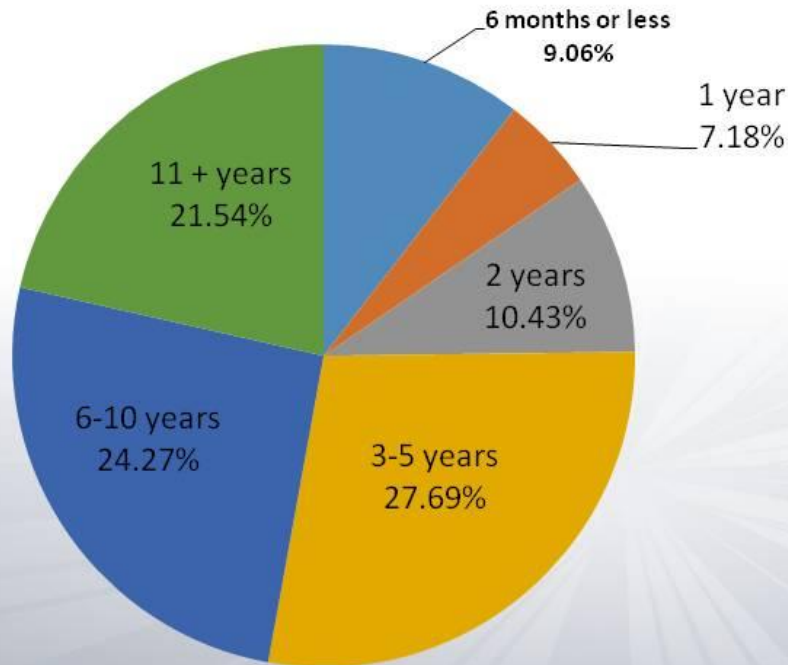
In the findings of our survey, it was important that we identify not only the job titles of the respondents, but also the job capacity that these individuals function in.

The findings of the survey reveal that most of the auditors responding are operating in an auditing capacity in their current job duties.

For the "other" category, we have included a sampling of what roles these respondents most commonly reported.

It is not surprising to note that the next largest category is auditors that are functioning as coders, as this is often found in healthcare settings.

How many years of auditing experience do you have?



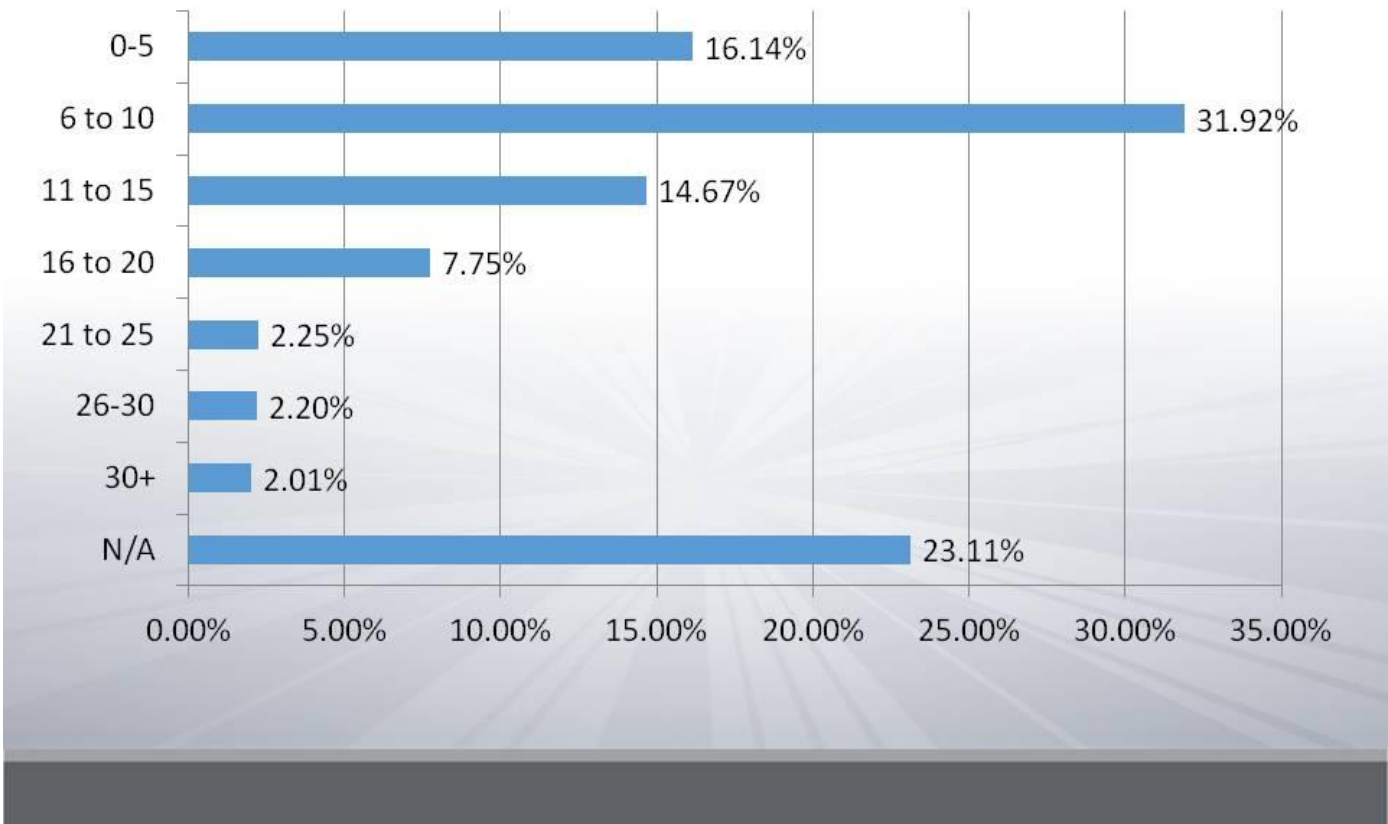
Years of Experience	% of Respondents
6 months or less	10.49%
1 year	4.95%
2 years	9.35%
3-5 years	28.07%
6-10 years	25.68%
11 years or more	21.46%

Based on the findings of the average salaries, the years of experience noted by the respondents are reflected.

Smaller healthcare entities will cross train and perform on the job training for employees with little to no auditing experience. The larger scale auditing positions and including management, consultants, and compliance auditors would be expected by virtue of the position to have more experience as well as a higher income.



How many E/M services can you audit per hour?



Based upon our findings the average number of E/M audits per hour, other than those who identified that E/M auditing does not apply to them, is 6-10 charts per hour which is in line with last year's average.

How many surgical services can you audit per hour?



While surgical auditing does not apply to all auditors, the largest group of respondents states that they can audit up to 5 surgical audits per hour.

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